

Understanding credit scores is more important than ever. This seminar from Dallas' expert credit analyst will teach you what you need to know to have that extra edge in today's lending climate.

Hosted by Standard Mortgage

# FICO 101: Credit Scoring Basics

Thursday, March 26, 2:00 –3:30 PM



## Credit Seminar Course for Mortgage and Real Estate Professionals

The seminar is given by CSG President Eddie Johansson who has analyzed FICO scores since 2001. He has developed research and analysis tools tested on more than 100,000 tradelines – resulting in over two hundred million dollars in loan closings.

Johansson shares his knowledge and experience – making FICO scoring clear and understandable to mortgage and banking professionals. Learn extremely valuable information enabling you to understand what your clients' credit scores really mean, how they can be improved – providing greater service and expertise to build long lasting, profitable relationships.

## Credit Security Group & the Professional Educational Series

Credit Security Group is Texas' leading credit re-scoring firm with offices in Dallas, Houston, Austin and Longview. FICO 101 is part of their Professional Education Series. These courses are a presentation of educational material only.

## FICO® – Credit Scoring Basics [TREC Course #51167]

This seminar provides you with a fundamental grounding in basics of FICO®. Common misconceptions. Positive and Negative Accounts. How events affect scores and how much. TREC Approved Course Number 51167, Provider: Credit Security Group.

- One hour CE elective credit for licensed Realtors.

### Seminar Format

- Presentation by Eddie Johansson
- Discussion, Question and Answer Period

## Mark Your Calendar, Make Plans to Attend on March 26th

FICO 101 will be presented from 2:00 - 3:30 PM on Thursday, March 26th at **4880 Long Prairie Rd, Flower Mound, Tx, 75028** Mark your calendar and make plans to attend this valuable presentation.

### Eddie Johansson, President, CSG

A Federal Court recognized credit expert, Eddie has analyzed tens of thousands of credit reports, trained lenders, appeared on TV and Radio as the credit expert on increasing FICO scores.



FICO 101

972-820-0342

www.CreditSecurityGroup.com



Mortgage Credit Experts